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### UNIVERSITY OF AGRICULTURAL SCIENCES, BANGALORE

**Dean of Student Welfare** 

No.DSW/F.116/ Placement Cell/2022-23 /369

Date: 02.01.2023

## INTERNSHIP

# VTRIKE PVT LTD

1. Company Name

VTRIKE PVT LTD

2. Job Title

: Agri Telemarketing Executive (ATE)

3. Qualification

Graduation in any Agriculture related Course (Ideally Agri

Business graduates)

Stipend during 3months Internship: Rs.10,000. Post that, based

4. Emoluments

Any other

information

: on the performance, onboarding on the company roles.

5. Location

Work from home also available

- Obtaining and updating lists of individuals' contact details in the specified excel
- Calling active and budding clients to encourage the purchase of items.
- Call and ensure the calling of FPOs across the region specified and fix appointments for the sales executive.
- Addressing clients' requirements and suggesting the right products
- Noting important details of each conversation.
- Communicating verbal acceptances of offers to our sales team for closing.
- Creating story of successful closures
- Attending regular team meetings to clarify progress and performance-related expectations.

### Note:

- Only for UAS, Bangalore Students (Alumni/ongoing) will be entertained.
- Interested candidates should submit their CVs to Placement Cell e-mail (uasbplacementcell@gmail.com) on or before 06th January 2023.
- Notification is uploaded in University Website.

#### Registration procedure:

- Only the registered students will be allowed for the selection process
- Those students not registered at UAS, Bangalore Placement Cell are informed to register and submit the filled in application to Mrs. Nandini.J, Assistant, DSW office, UAS, GKVK, Bangalore.

Dean of Student Welfare Dean of Student Welfare University of Agricultural Science GKVK, Bangalore-56006